

Weekly Success Tracking Worksheet

Day	Cold Calls I Made Today	Sphere Calls I Made Today	Expired Listing Calls Today	Network Contacts Today	Business Cards Passed Out Today	Thank You Notes Sent Today	Emails Sent Today	P2P Contacts Today
Monday								
Tuesday								
Wednesday								
Thursday								
Friday								
Saturday								
Sunday								
Weekly Total:								

Cold Calls I Made Today — Enter the number of Phone calls you made regarding real estate to PEOPLE YOU DO NOT KNOW

Sphere Calls I Made Today — Enter the number of Phone calls you made regarding real estate to PEOPLE YOU KNOW

Expired Listing Calls I Made Today — Enter the number of Phone calls you made to EXPIRED LISTINGS from your local MLS

Network Contacts Today — Enter the number people you have met through your network that can be added to your contact database

Business Cards Passed Out Today — At lunch, the Dry Cleaner, Grocery Store — **Thank You Notes Sent Today** — Total follow-up cards mailed

Emails Sent Today — Business related ONLY = Property information, client follow-up — **P2P Contacts Today** — Person To Person Connections

Divided Cell=

TOP= Total Number
Bottom= # Added to Database

I Certify that the numbers represented in this report are accurate and reflect the week ending:

_ _ _ / _ _ _ / _ _ _

Signed: _____